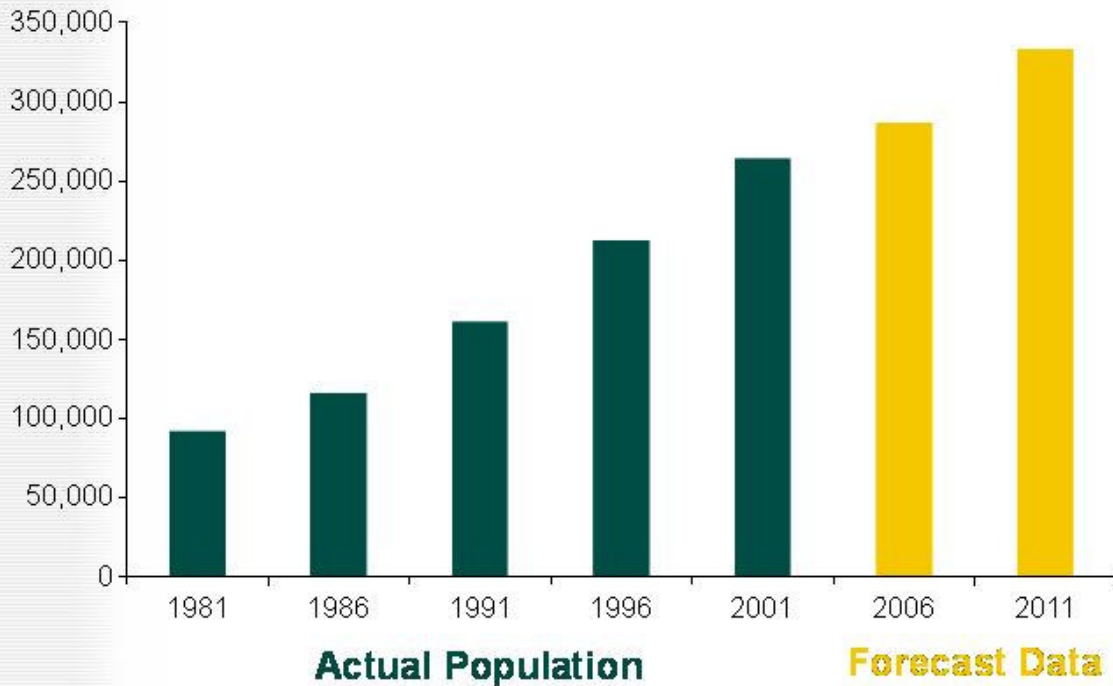


# Resident Population



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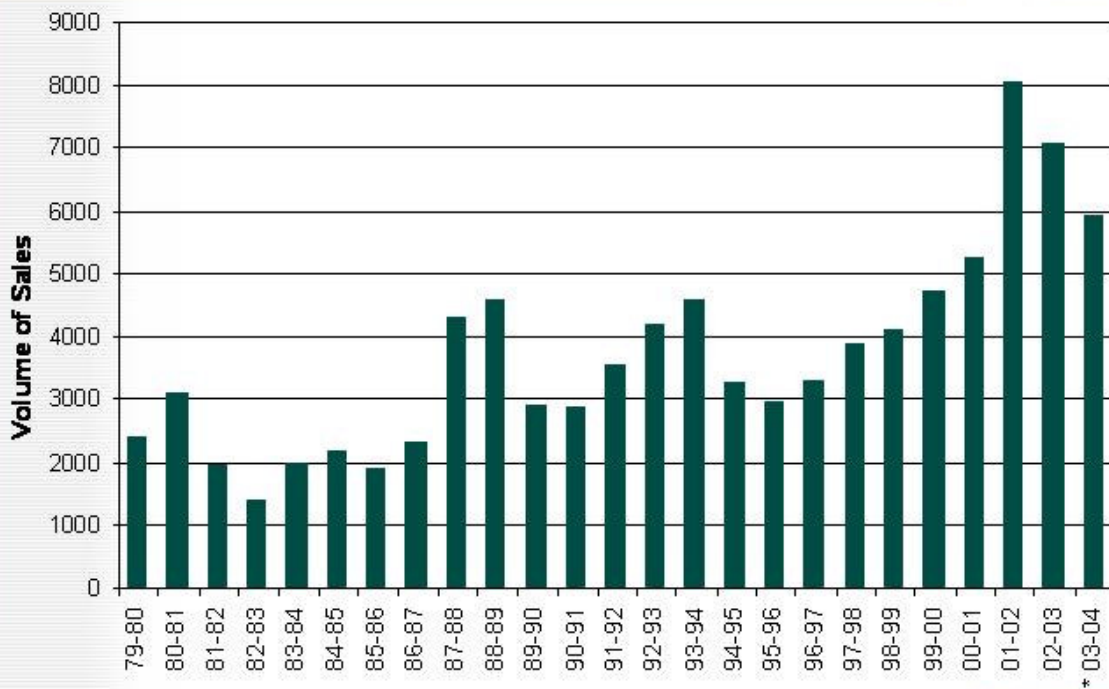
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South East Queensland Property Overview

# Dwelling Sales: 1979 -2004



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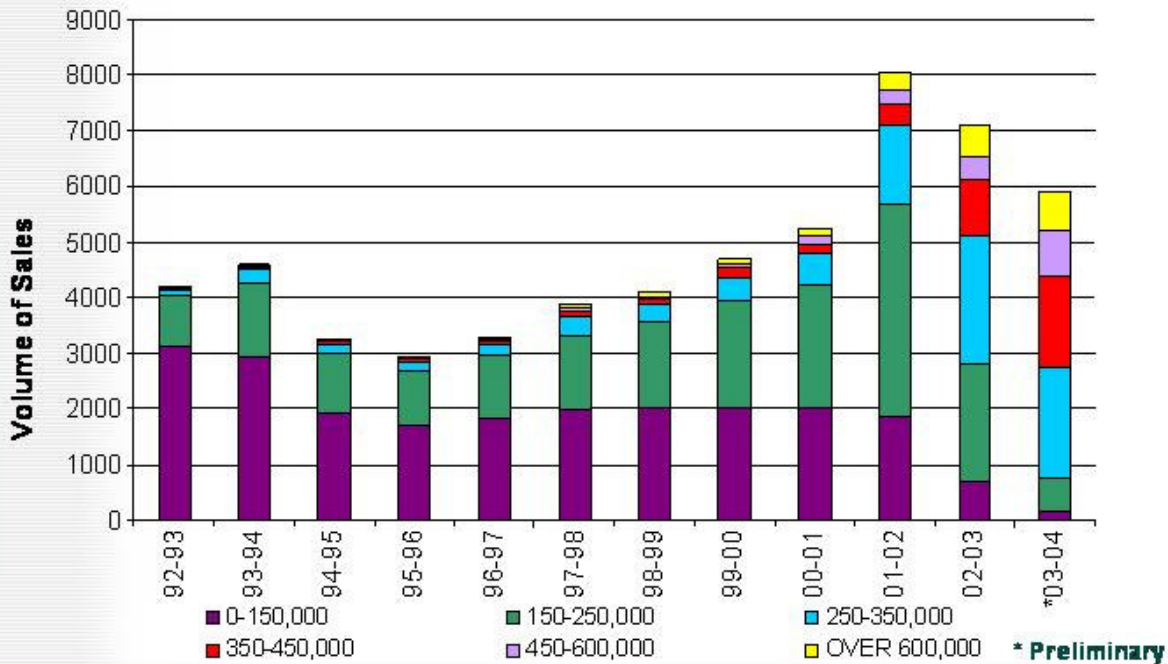
\* Preliminary

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South East Queensland Property Overview

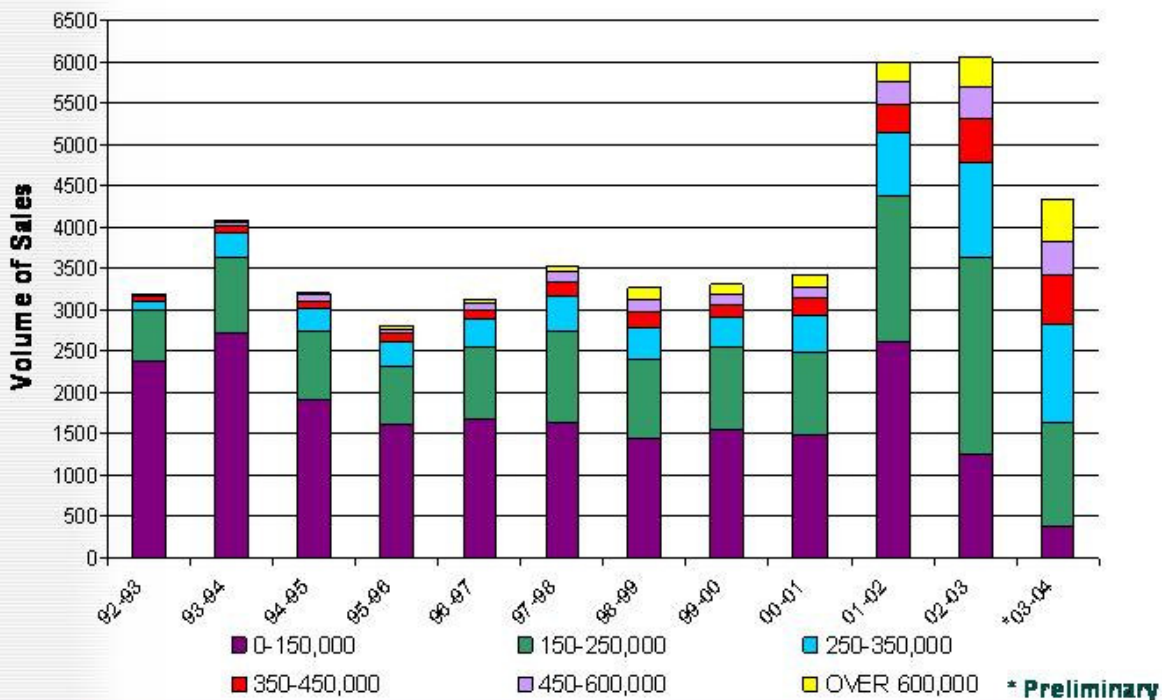
# Dwelling Sales

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# Home Unit Sales

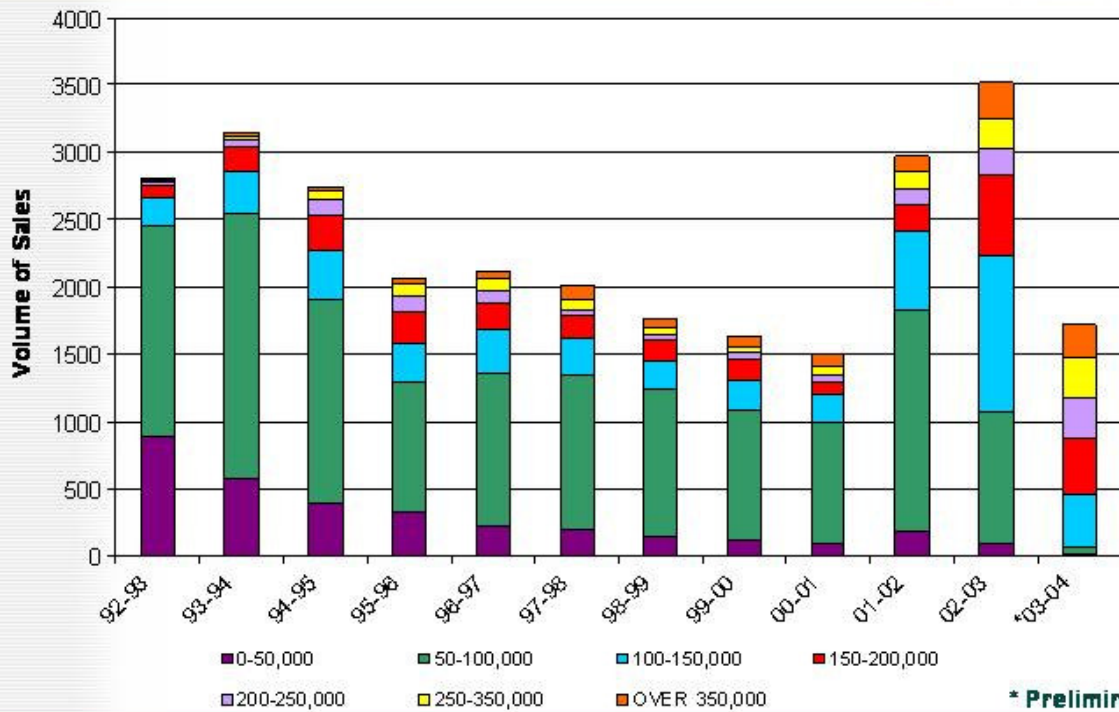
SUNSHINE COAST



# Land Sales



SUNSHINE COAST



\* Preliminary

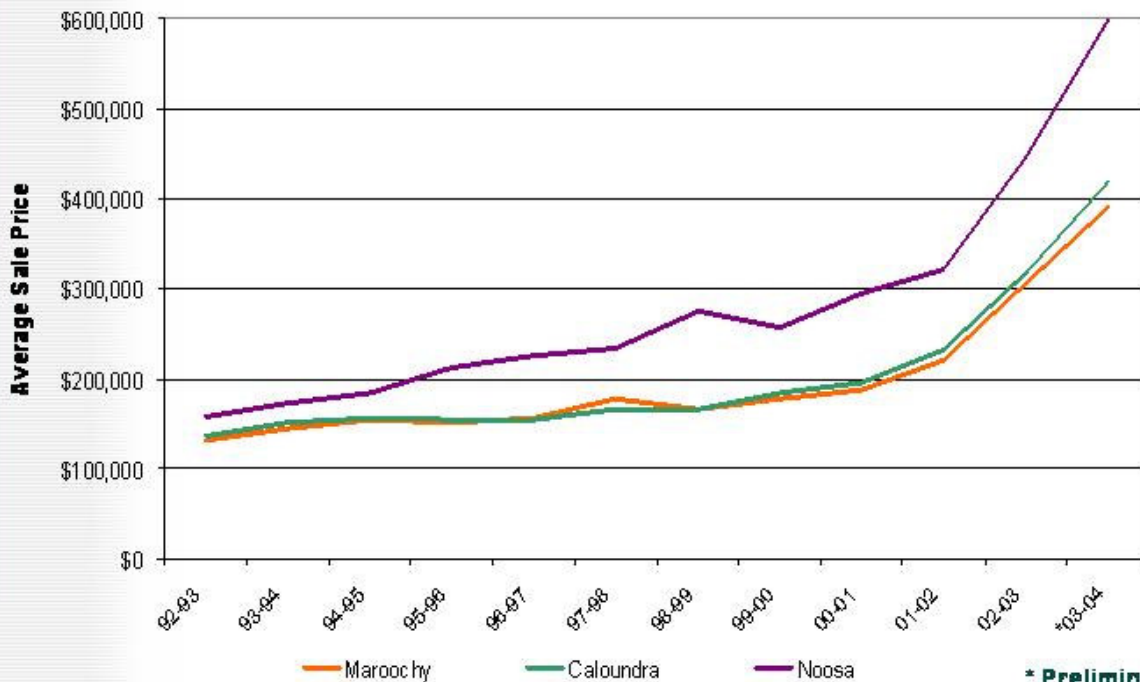
[www.htw.com.au](http://www.htw.com.au)

South East Queensland Property Overview

# Dwelling Sales



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\* Preliminary

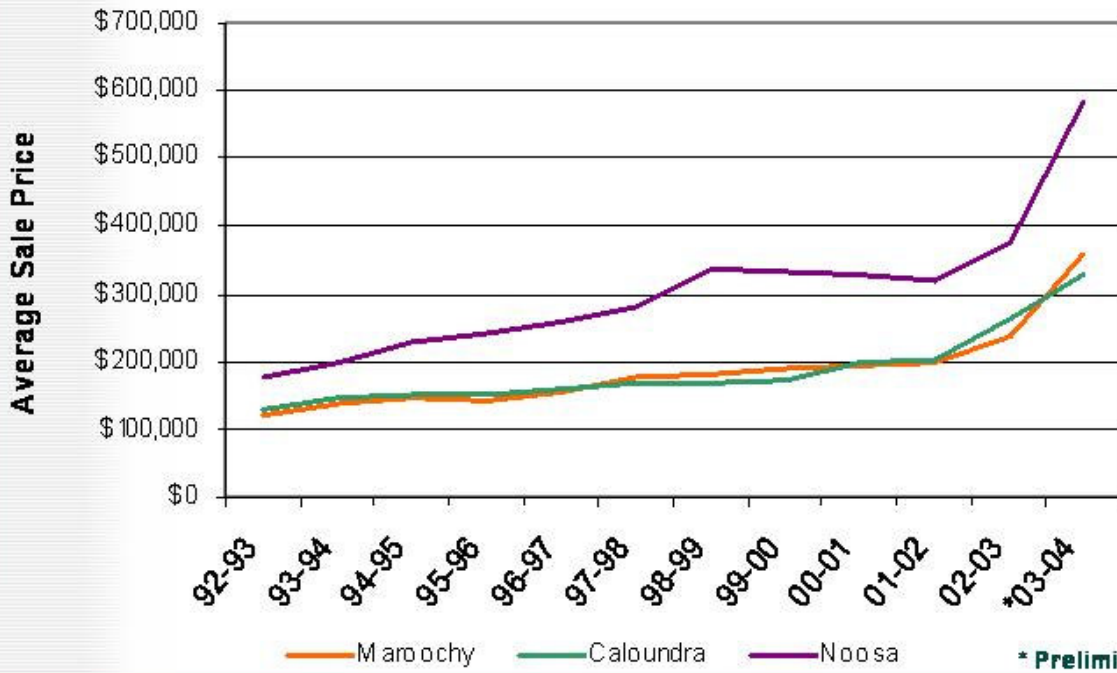
[www.htw.com.au](http://www.htw.com.au)

South East Queensland Property Overview

# Home Unit Sales



SUNSHINE COAST



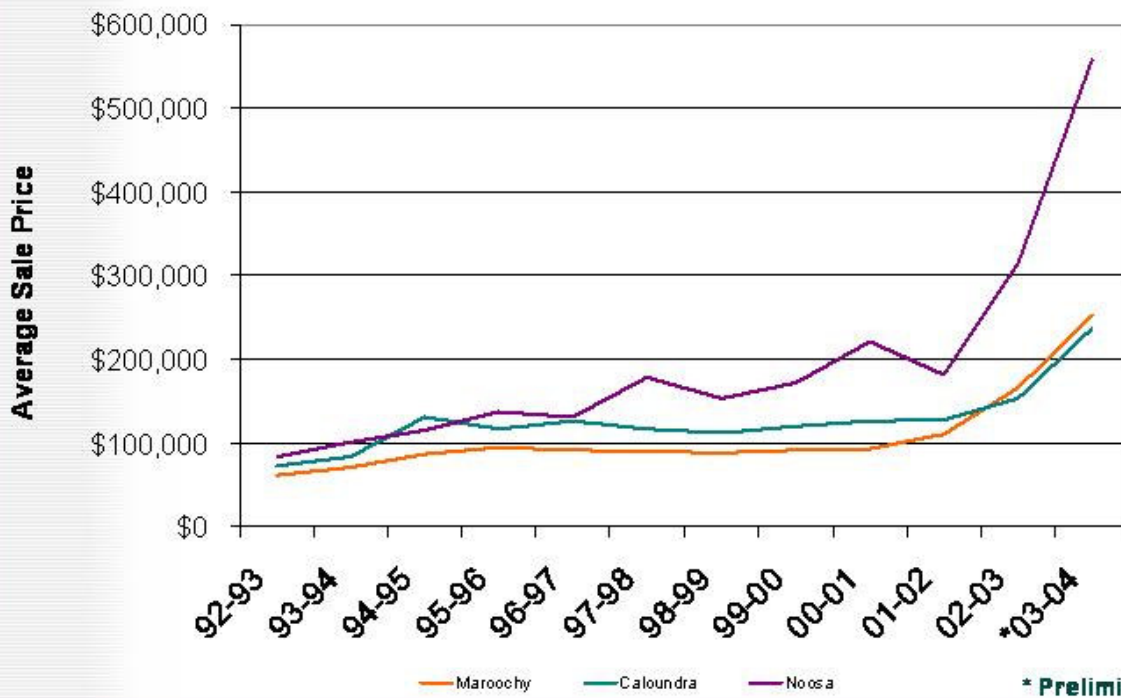
[www.htw.com.au](http://www.htw.com.au)

South East Queensland Property Overview

# Land Sales



SUNSHINE COAST



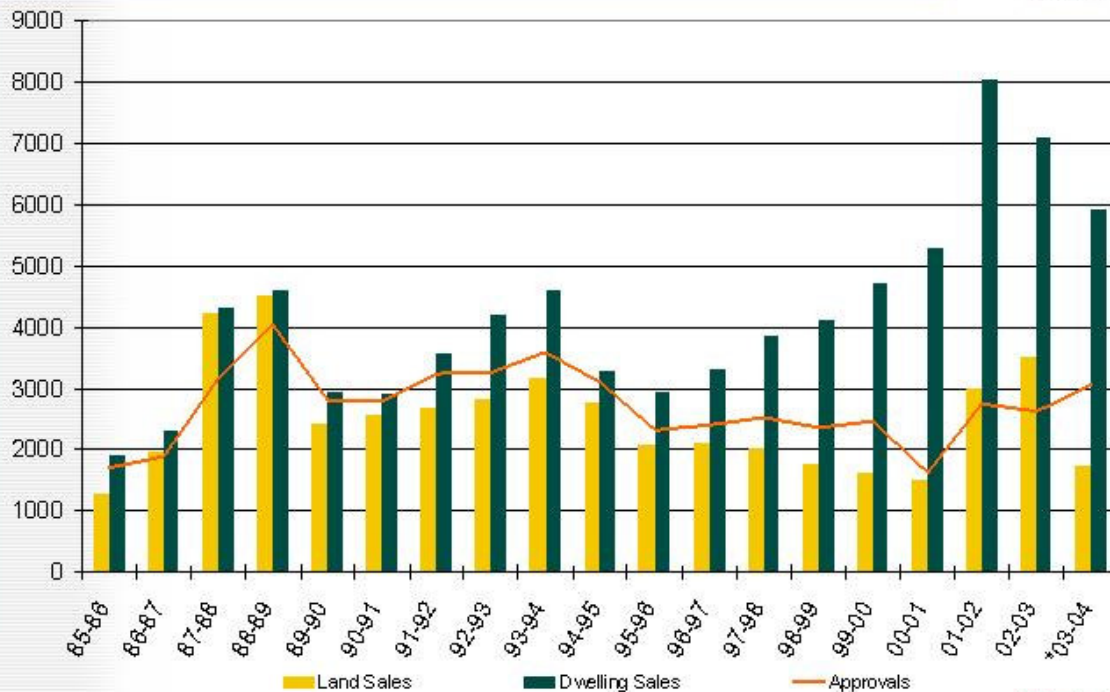
[www.htw.com.au](http://www.htw.com.au)

South East Queensland Property Overview

# House and Land Market



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\* Preliminary

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South East Queensland Property Overview

# Industrial



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- Sharp increase in land to circa \$200/sqm on short supply
- Supply will improve over the next 12 - 24 months - values should plateau
- End product purchasers dominated by owner occupiers
- Construction and land cost rises forcing values for new stratas to \$1,250/sqm
- Rentals need to rise above \$100/sqm to justify

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South East Queensland Property Overview

# Commercial



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- Short supply of quality office space
- Rents rising to near \$300/sqm
- Office strata sales dominated by owner occupiers
- New homemaker centre under construction on Wises Road
- Kawana business precinct growing
- 7ha site for bulky goods purchased at Kawana for \$240+/sqm
- Yields at historical lows